# **NATPOL**

## **PROFILE**

Biotechnology Company. Investment: USD 600,000.

**NatPol** is a bio-based, rapidly biodegradable pellet used in the production of plastic packing. It helps plastic packing producers to minimize their environmental impact and meet regulatory requirements, while maintaining their current production line.

### OPPORTUNITY

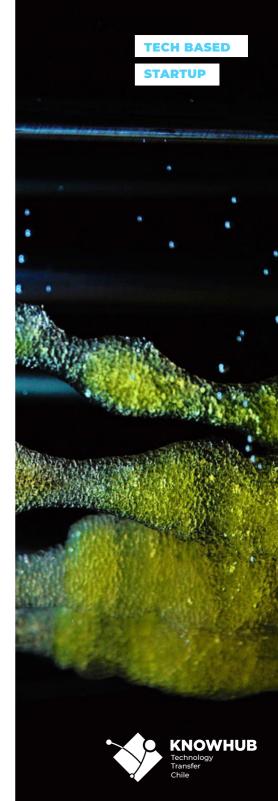
Bioplastics account for approximately 1% of 335 Mill Ton of plastic produced annually. Environmental problems generated by plastic overuse around the world have created an urgent need for biodegradable alternatives made from renewable sources.

### SOLUTION

NatPol pellets are compatible with production lines currently in use in most of the plastic packing manufacturing industry. It allows the production of biodegradable, bio-based plastic packing based on scl-PHA and mcl-PHA biopolymers. NatPol pellets are made of agricultural waste materials and do not use food sources as feedstock.

## **TECHNOLOGY**

NatPol uses a customized bacterial fermentation process to produce scl-PHA, mcl-PHA and the co-polymer PHBHV. Agricultural waste is used as a feedstock and different genetically engineered bacteria are used according to the polymer being produced. Patent is currently being drafted.



# **MARKET**

Market size: USD 6 billion (2017).

CAGR: 16,5%.

Segment: Packing and food services.

Expected market size: USD 14.92 billion (2023).

## **BUSINESS MODEL**

NatPol is working on two potential business models:

- 1. Licensing its technology to flexible plastic packing producers at national and international level.
- 2. Producing the pellets and sell them directly to flexible plastic packing producers in the national market. NatPol expects to reach a 2,500 tons/year production capacity by the end of 2021.

## **MAIN FEATURES**

- Biodegradable and bio-based alternative for flexible plastic packing.
- Bioplastics made from agricultural waste materials (non-food sources).





CEO, Biochemical Engineer, PhD Biotechnology



COO, Wood Engineer, PhD Bioresources Scs. Engr.



Process Manager, Biotechnology, Engr. Student



Development Manager, Wood Engineer, Biotechnology Engr. Student

Contact: Óscar Astudillo
Technology Transfer Coordinator
oastudillo@knowhub.cl
www.knowhub.cl
Phone +56 22 3895600





